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Address  
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Current roles and activities

- **Investment Director Healthcare & Life Science Sector@ Cassa Depositi e Prestiti Equity Spa**  
since April 2020
- **Member of the Board** of **Concessioni Autostradali Lombarde Spa**, Non Executive, since June 2019 (public motorways concessions business);
- **Chairman of the Board** of **Newlisi Spa**, Non Executive, since Sept 2019 (waste water treatment business)
- **Consultant** (strategy and business plan) to a number of companies and planned to become Member of the Board to some of them during 2020:
  - o **Tesi SpA** (IT for Healthcare)
  - o **Clinica Veterinaria San Marco** (Vet Clinic)
  - o **Metra SpA** (Aluminum Extrusion)

Previous experience

**Nov 2014 – December 2018 Siemens Healthcare Srl, Chairman and CEO**

Full P&L responsibility for the entire Siemens Healthcare portfolio in Italy, Products and Services, 350M€ revenue, 700headcounts, operating in Healthcare Invivo (Radiology) and Invitro (Lab diagnostics) business.

Also, since a October 2015, **Regional Business Lead Services Western Europe and Africa.**

Siemens Healthcare is structured in a classic matrix, country horizontal vs business vertical. One of the "verticals" is the Business Area "Services". Within Services fall either product maintenance and high added value services, from Managed Equipment Services to Population Health Management Services, Big Data applied to Healthcare, new business models development. I was responsible for this vertical in Western Europe and Western Africa, which means responsibility for additional 700M€ revenue, 1500headcounts.

**March 2004 – Oct 2014, Hitachi Europe Srl, in different roles**

April 2014                      **Hitachi Industrial Engineering, CEO** (ex Valcom Srl)  
Managed the M&A of this small Engineering company active in Oil&Gas and Power business, then taken relevant CEO position

And since April 2011      **Hitachi Europe, Country Manager Italy**  
Country Manager for Hitachi Corporate and Holding activities in Italy, coordinating all Hitachi "footprint" in Italy (200 headcounts, 250M€ revenue) – coordinating #12 companies, 25-30M€ the size of each of them.

**Strong focus on M&A of different sizes**

- Ansaldo STS e Ansaldo Breda with Finmeccanica, (Leonardo), 2Billion€ deal. The deal was actually proposed by myself to Hitachi Board and then had the role of key negotiator with Italian Government and stakeholders.
- Valcom Srl (then renamed Hitachi Industrial Engineering), 6M€ deal.

Jan 2008 -2011 **Hitachi Europe, General Manager Particle Beam Therapy Business Europe**  
Full P&L responsibility of a niche Radiotherapy Healthcare business in EU (competitor being IBA, Varian)

April 2003 – Jan2008 **Business Development Manager South Europe – Power Business**  
Responsible for all Sales and pre-sales activities of Hitachi in South Europe in power business. One examples of success is the signature of Torrevaldaliga North boilers, contract value 450M€.  
Member of the M&A team that acquired Babcock Borsig Power AG in 2007.

#### **April 1994 – March2003, Alstom Power Italia SpA**

Initially started in **ABB Sae Sadelmi** that sold the Power Business to Alstom Power in 1998 – I was then moved within the deal.

ABB SAE Sadelmi (then Alstom Power), was a company active in Engineering Procurement & Construction projects in Power plant business. In this period I have covered different roles

10/01 – 03/03 **Sales Manager Industrial Boilers EMEA** (deals ranged between 5 and 200M€ each)

12/99 – 09/01 **Project Manager – Boiler Segment** (managing projects of 100M€ each)

04/96 – 11/99 **Project Engineer**

03/94 – 03/96 **Machinery and Packages Coordinator**

I have spent significant amount of time on site: 6 months @Aqaba-Jordan, 3 months in Thailand, 3 months in Qatar, 6 months @ Mannheim- Germany.

**1993 – 1994 Air Products Plc, Sales Engineer @Basingstoke, UK**  
**1991- 1992 Teaching professor of Physics**  
@ Highshool " Istituto Tecnico Professionale Moretto" di Brescia.

#### **- Education**

- Master SDA Bocconi , in Healthcare Management

"Scuola di Direzione in Sanità, per **Direttori Generali, Sanitari, Amministrativi e Sociali di Azienda Sanitaria**" – which makes it possible for me to manager large Public Hospital in Italy.

-Mechanic Engineer, Master degree, 5 years @ Università degli Studi di Brescia

- **Interests** family, sport of any kind but recently only golf, ski, squash and biking.